



# June 2021 Financials

PREPARED JULY 2021 BY



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# Executive Summary



- Hogan Prep is ending the year with a Net Operating Income of 3.9M, which is 311k above the May close forecast.
- Changes were predominately driven by savings of unused expense forecasts. The largest savings were in Salaries and Benefits (110k), Elementary School Purchased Services (74k), and Professional Development (56k).
- June saw the Elementary School purchase and sale transactions.

# Upcoming Finance Deadlines



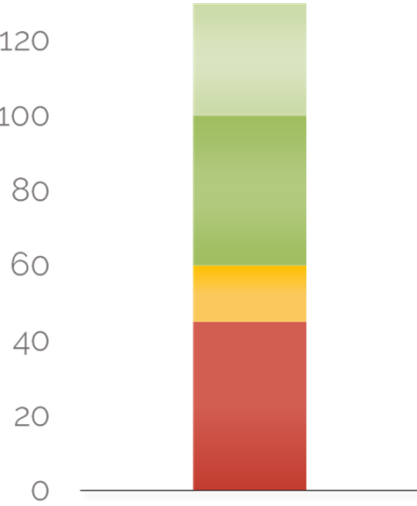
- **8/15 Annual Secretary of the Board Report (ASBR) due**
- **8/23 ESSER III application due**
- **9/3 FY21 audit materials due to auditor**
- **9/13 FY21 Audit**
- **9/30 Final Expenditure Reports deadlines**

# Key Performance Indicators



## Days of Cash

Cash balance at year-end divided by average daily expenses

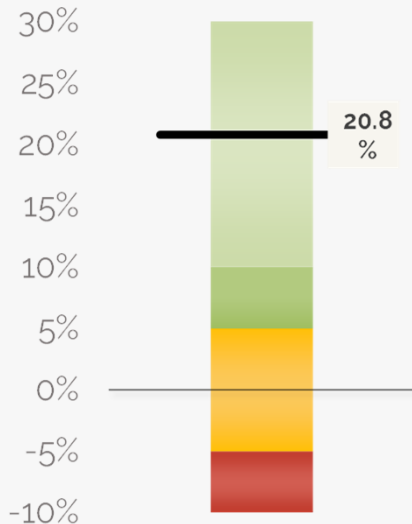


### 170 DAYS OF CASH AT YEAR'S END

The school will end the year with 170 days of cash. This is above the recommended 60 days

## Gross Margin

Revenue less expenses, divided by revenue

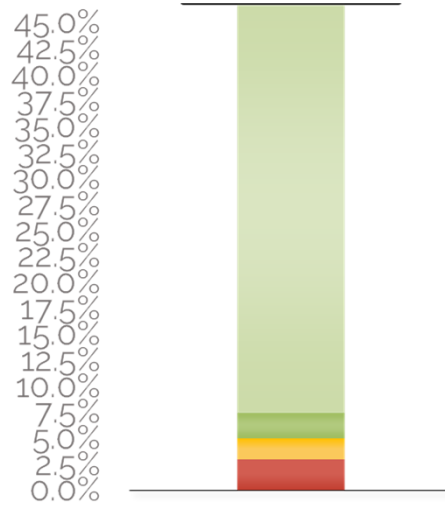


### 20.8% GROSS MARGIN

The forecasted net income is \$3.4m, which is \$3.9m above the budget. It yields a 20.8% gross margin.

## Fund Balance %

Forecasted Ending Fund Balance / Total Expenses



### 47.12% AT YEAR'S END

The school is projected to end the year with a fund balance of \$6,028,581. Last year's fund balance was \$2,672,156.

# Forecast Overview

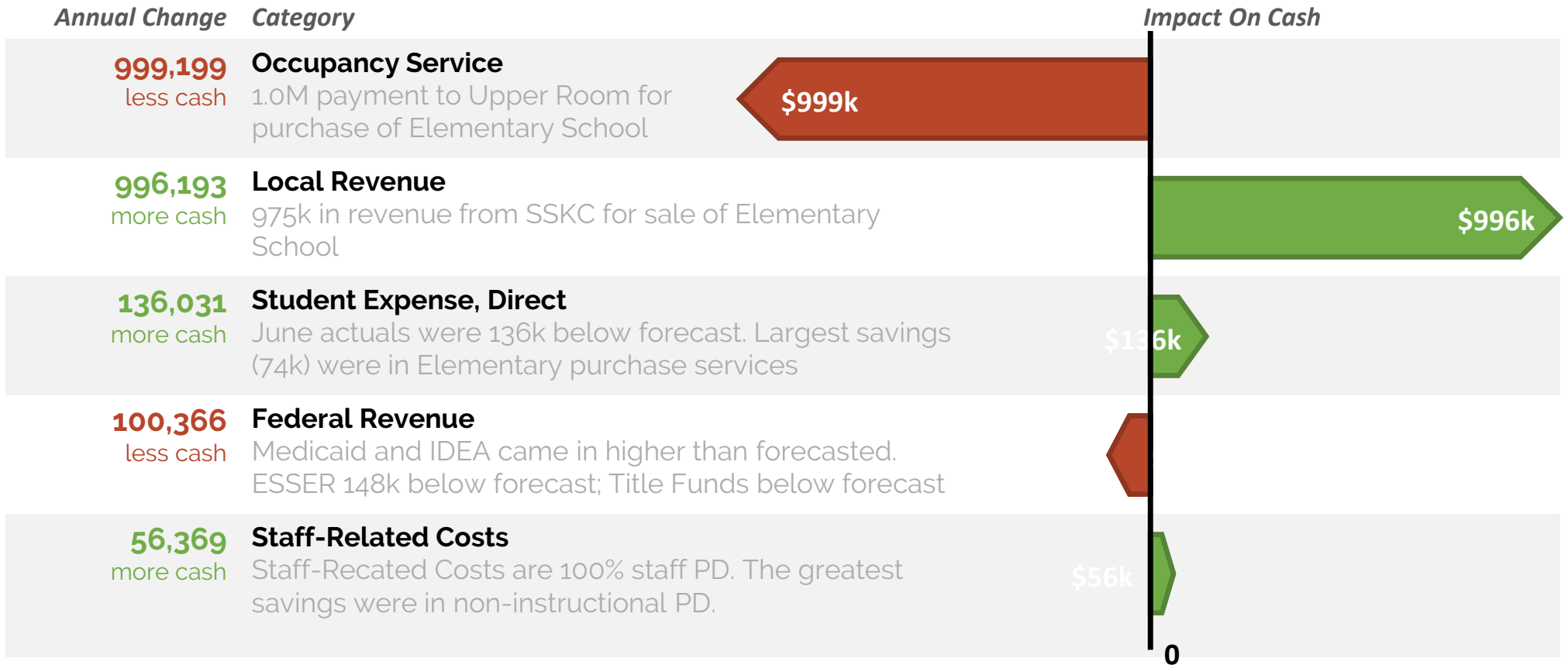


	Forecast	Budget	Variance	Variance Graphic	Comments
Revenue	\$16.2m	\$13.8m	\$2.4m		Of the 2.4M increase from budget to actuals, 2.3M is in an increase in Local Revenue, of which 1M was related to the sale of the Elementary School. Another large driver was the SSKC MOU. (+535k State; -473k Federal)
Expenses	\$12.8m	\$14.3m	\$1.5m		We can think of the 1.5M savings in expenses as 2.5M in savings less 1.0 in the unbudgeted payment to Upper Room for the Elementary School. Largest savings were 882k in Salaries/Benefits and 726k in Transportation.
<b>Net Income</b>	<b>\$3.4m</b>	<b>-\$561k</b>	<b>\$3.9m</b>		

# Key Forecast Changes This Month



The June forecast **increased** the year-end cash expectation by **\$270k**. Key changes:



	Year-To-Date			Annual Forecast			Remaining
	Actual	Budget	Variance	Forecast	Budget	Variance	
<b>Revenue</b>							
Local Revenue	4,309,267	1,977,795	2,331,472	4,309,267	1,977,795	2,331,472	-
State Revenue	9,784,360	9,249,411	534,949	9,784,360	9,249,411	534,949	-
Federal Revenue	2,057,522	2,530,675	(473,153)	2,057,522	2,530,675	(473,153)	-
<b>Total Revenue</b>	<b>16,151,149</b>	<b>13,757,881</b>	<b>2,393,268</b>	<b>16,151,149</b>	<b>13,757,881</b>	<b>2,393,268</b>	<b>1</b>
<b>Expenses</b>							
Salaries	6,458,925	6,991,877	532,952	6,458,925	6,991,877	532,952	-
Benefits and Taxes	1,705,772	2,055,178	349,405	1,705,772	2,055,178	349,405	-
Staff-Related Costs	181,877	233,099	51,222	181,877	233,099	51,222	-
Rent	137,000	162,500	25,500	137,000	162,500	25,500	-
Occupancy Service	1,928,413	1,101,480	(826,933)	1,928,413	1,101,480	(826,933)	-
Student Expense, Direct	888,758	1,262,657	373,899	888,758	1,262,657	373,899	-
Student Expense, Indirect	457,610	955,445	497,835	457,610	955,445	497,835	-
Office & Business Expense	779,814	573,713	(206,101)	779,814	573,713	(206,101)	-
Transportation	172,321	898,082	725,761	172,321	898,082	725,761	-
Total Ordinary Expenses	12,710,491	14,234,031	1,523,540	12,710,491	14,234,031	1,523,540	-
Net Operating Income	3,440,659	(476,149)	3,916,808	3,440,659	(476,149)	3,916,808	-
<b>Extraordinary Expenses</b>							
Capital Expenditures	84,233	84,395	161	84,233	84,395	161	-
Total Extraordinary Expenses	84,233	84,395	161	84,233	84,395	161	-
<b>Total Expenses</b>	<b>12,794,724</b>	<b>14,318,425</b>	<b>1,523,701</b>	<b>12,794,724</b>	<b>14,318,425</b>	<b>1,523,701</b>	<b>2</b>
<b>Net Income</b>	<b>3,356,426</b>	<b>(560,544)</b>	<b>3,916,970</b>	<b>3,356,426</b>	<b>(560,544)</b>	<b>3,916,970</b>	<b>3</b>
Cash Flow Adjustments	(31,205)	-	(31,205)	(31,205)	-	(31,205)	-
<b>Change in Cash</b>	<b>3,325,221</b>	<b>(560,544)</b>	<b>3,885,765</b>	<b>3,325,221</b>	<b>(560,544)</b>	<b>3,885,765</b>	-

### 1 REVENUE: \$2.4M AHEAD

Of the 2.4M increase from budget to actuals, 2.3M is in an increase in Local Revenue, of which 1M was related to the sale of the Elementary School. Another large driver was the SSKC MOU. (+535k State; -473k Federal)

### 2 EXPENSES: \$1.5M AHEAD

We can think of the 1.5M savings in expenses as 2.5M in savings less 1.0 in the unbudgeted payment to Upper Room for the Elementary School. Largest savings were 882k in Salaries/Benefits and 726k in Transportation.

### 3 NET INCOME: \$3.9M ahead



# Monthly Financials

Income Statement	Actual												Forecast
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL
<b>Revenue</b>													
Local Revenue	87,460	513,235	354,381	416,185	117,882	107,266	97,512	579,971	408,490	97,029	423,740	1,106,117	4,309,267
State Revenue	424,908	767,432	843,748	811,443	777,748	813,291	817,453	848,726	1,026,602	998,762	816,417	837,830	9,784,360
Federal Revenue	186,282	20,650	0	78,252	59,776	256,860	337,793	24,272	63,567	344,381	35,840	649,850	2,057,522
<b>Total Revenue</b>	<b>698,650</b>	<b>1,301,318</b>	<b>1,198,129</b>	<b>1,305,880</b>	<b>955,406</b>	<b>1,177,416</b>	<b>1,252,758</b>	<b>1,452,969</b>	<b>1,498,659</b>	<b>1,440,172</b>	<b>1,275,996</b>	<b>2,593,798</b>	<b>16,151,149</b>
<b>Expenses</b>													
Salaries	518,759	553,895	549,092	537,187	547,600	545,159	538,140	526,872	542,626	534,011	538,604	526,980	6,458,925
Benefits and Taxes	145,980	137,827	133,147	139,749	136,488	143,433	144,903	146,174	147,663	146,670	142,859	140,879	1,705,772
Staff-Related Costs	19,600	12,108	15,024	19,365	13,470	3,462	10,915	4,600	41,045	6,136	10,338	25,816	181,877
Rent	25,000	2,000	25,000	0	27,000	0	2,000	25,000	25,000	0	0	6,000	137,000
Occupancy Service	70,365	74,062	54,044	63,974	51,913	50,076	66,698	64,513	131,061	51,568	104,117	1,146,022	1,928,413
Student Expense, Direct	21,643	15,765	133,154	64,125	32,133	40,032	99,021	19,356	193,976	38,700	90,890	139,963	888,758
Student Expense, Indirect	27,064	26,244	28,159	51,803	41,077	46,011	34,508	25,942	37,969	33,819	49,328	55,685	457,610
Office & Business Expense	75,465	76,406	47,868	65,071	98,193	30,537	110,055	42,037	46,900	66,165	45,948	75,170	779,814
Transportation	0	0	0	4,940	2,033	0	19,660	17,273	20,694	17,993	28,875	60,855	172,321
Capital Expenditures	7,019	7,019	7,019	7,019	7,019	7,019	7,019	7,019	7,019	7,019	7,019	7,019	84,233
Total Ordinary Expenses	910,894	905,327	992,508	953,234	956,926	865,729	1,032,918	878,788	1,193,952	902,080	1,017,979	2,184,389	12,794,724
<b>Total Expenses</b>	<b>910,894</b>	<b>905,327</b>	<b>992,508</b>	<b>953,234</b>	<b>956,926</b>	<b>865,729</b>	<b>1,032,918</b>	<b>878,788</b>	<b>1,193,952</b>	<b>902,080</b>	<b>1,017,979</b>	<b>2,184,389</b>	<b>12,794,724</b>
<b>Net Income</b>	<b>-212,244</b>	<b>395,991</b>	<b>205,621</b>	<b>352,646</b>	<b>-1,521</b>	<b>311,687</b>	<b>219,840</b>	<b>574,181</b>	<b>304,707</b>	<b>538,092</b>	<b>258,017</b>	<b>409,409</b>	<b>3,356,426</b>
Cash Flow Adjustments	-38,012	864	63,376	1,922	-2,728	699	4,294	8,123	-65,784	68,420	-11,972	-60,406	-31,205
<b>Change in Cash</b>	<b>-250,257</b>	<b>396,855</b>	<b>268,997</b>	<b>354,567</b>	<b>-4,249</b>	<b>312,386</b>	<b>224,134</b>	<b>582,304</b>	<b>238,924</b>	<b>606,512</b>	<b>246,045</b>	<b>349,003</b>	<b>3,325,221</b>



# QUESTIONS?

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